

A firm level R&D analysis of Indian High-tech manufacturing : An empirical estimation through Heckman's two-step method using stata (11).



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1.Introduction

- Deals with panel data problem of :
 - **Selection bias**
 - **Heterogeneity**
 - **Endogeneity**

1.1 .Selection problem

- ▶ Problem of sample selection arises either because of self selection by the individual or sample selection decision made by the data analysts.

$$y_i = x\beta + \nu_i \quad \text{if } y_i > 0 \quad (1)$$

$$y_i = \text{Not observed} \quad \text{if } y_i \leq 0 \quad (2)$$

$$y_{2i} = z_i\delta + \nu_{2i} \quad (3)$$

$$D_i = 1 \quad \text{if } y_i > 0 \quad (3.1)$$

$$D_i = 0 \quad \text{if } y_i \leq 0 \quad (3.2)$$

Selection problem continues

- ▶ The estimates of β is unbiased if the errors in these equation are independent.

▶ i.e

$$E [v_i | v_{2i}] = 0 \quad (4)$$

- ▶ So the data are missing 'randomly' and selection process is ignorable.
- ▶ Assumes that v_i and v_{2i} are jointly distributed: According to Baye's Rule

$$E [v_i | v_{2i}] = \lambda(Z\delta; \theta) \quad (5)$$

Selection problem continues

- ▶ Therefore ,the probability of y_i observed will be a sum of linear (1) and nonlinear (5) equation
- ▶ **Implications**
 - ▶ 1. The estimate intercept will be biased because the mean of the disturbance is not zero
 - ▶ 2. The estimate slope coefficient will be biased because X_s and Z_s are not completely independent. A variable $\lambda(Z\delta;\theta)$ is missing

The omitted variable case.

Selection problem continues

- ▶ See the Works of:-
- ▶ Gronau (1974) :- Price of time of house wife
- ▶ Lewis (1974) :- Measures the biases to which mean market wage of a person in group overstate their common wage offer distribution
- ▶ Heckman (1974) :- Estimates the female labour supply and wages
- ▶ *All of them discussed the participation decision*

Selection problem continues

- ▶ ***All the above works are relate to the cross sectional data.***
- ▶ Maddala(1983) : labour supply equation in the context of a panel data.
- ▶ Tobit model would the best method
- ▶ The model does not consider the fixed effect
- ▶ Honore (1992) : semi parametric estimator for fixed effect; but the unconditional fixed effects are biased

1.2. Unobserved heterogeneity

- ▶ Individual specific effect are unobservable because of their qualitative nature
- ▶ Hausman and Taylor (1981) : Transformation of data in to deviation from individual means
- ▶ Problems:
 - 1. All time invariant variables are eliminated
 - 2. Inefficient estimator due to variation across individuals are ignored

Unobserved heterogeneity continues

- ▶ **Simultaneous presence of selection bias and heterogeneity**
 - Nijamn and verbeek (1992) and Wooldridge (2010): Method of testing and correcting selection bias and unobservable effect(errors are normally distributed)
 - Kyriazidou (1997): Left the assumption of distribution of errors unspecified

1.3 Endogeneity

- ▶ Problem arises when individual unobserved effects are correlated with explanatory variables (idiosyncratic errors).
- ▶ Therefore, we concentrate on the three issues in a panel data framework.

2. Variables

| | Category | Variables |
|-----------------------|------------------------|------------------------|
| Dependent variables | | RDD,RDI and RDS |
| Independent variables | Firm specific | AGE,SIZE and FOS |
| | Industry specific | HHI and ADVI |
| | Technology related | CI,SPILL and FLP |
| | Institutional factors | PATPOL,FTM,GID and TAR |
| | Demand and supply side | EXPI,PBTI and MGR |

3. Data Sources

- ▶ All firms of High-tech and Medium-high-tech manufacturing (1995-2010)
- ▶ CMIE-prowess
- ▶ Department of Science and Industrial Research
- ▶ UNCTAD TRAINS database

4. Empirical Strategy

- ▶ Heckman's Two-step procedure
- ▶ There would be a selection equation and a primary equation
- ▶ Estimation with simultaneous presence of (Heterogeneity, Endogeneity and Selection bias)

Empirical strategy continues

$$\blacktriangleright y_{it} = x_{it}\beta + u_{it} + \varepsilon_{it} \quad (6)$$

$$s_{it} = z_{it}\gamma + u_{it} + \varepsilon_{it} \quad (7)$$

$$s_{it} = \left\{ \begin{array}{l} 1 \text{ if } y_{it} > 1, \\ 0 \text{ otherwise} \end{array} \right\} \quad (7.1)$$

Empirical strategy continues

- ▶ Heckman's two step method Logit or probit model to estimate γ of equation 2
- ▶ OLS to estimate β
- ▶ It was insufficient to deal with all these problem in a panel data frame work

- ▶ Kyriazidou (1997) : First differencing would eliminate the unobserved effect
- ▶ The problem of endogeneity persist
- ▶ Instrumental variable approach

Empirical strategy continues

- ▶ A vector of instrument
- ▶ All exogenous variables plus vectors of instrument
- ▶ Semykina and Wooldridge (2010) look in to the three aspects
- ▶ Simple variable addition test
- ▶ Two-estimators with endogenous regressors
- ▶ Pooled 2SLS : Test for selection bias
- ▶ FE-2SLS : Correction for selection bias

4.1. Endogeneity test

| Variable | OLS | Htaylor | Variable | OLS | Htaylor |
|-------------|----------------------|---------------|-----------------------|---------------|----------------------|
| AGE | -0.022(-0.87) | -0.022(-0.86) | PATPOL | 0.015(0.34) | 0.016(0.35) |
| FOS | 0.000(-0.01) | 0.000(-0.02) | TAR | 0.216(1.74) | 0.217(1.75) |
| PBTI | -0.010(-1.15) | | MGR | 0.000(-0.49) | 0.000(-0.51) |
| SIZE | -0.049(-4.89) | | LARGED | -0.013(-0.79) | |
| CI | 0.109(2.47) | 0.109(2.46) | Constant | 0.024(0.68) | 0.024(.66) |
| SPILL | -0.037(-0.91) | -0.036(-0.91) | TV. Endogenous | | |
| FTM | 0.006(0.6) | 0.006(0.6) | PBTI | | -0.010(-1.18) |
| HHI | -0.043(-1.66) | -0.043(-1.66) | SIZE | | -0.047(-4.62) |
| ADV1 | 0.006(0.57) | 0.006(0.58) | TI. Exogenous | | |
| EXPI | 0.004(0.54) | 0.004(0.53) | LARGED | | -0.013(-0.8) |
| GID | -0.042(-2.07) | -0.042(-2.07) | | | |
| Observation | 8310 | 8310 | Observation | 8310 | 8310 |

4.2. Estimation with exogenous variable

- ▶ **Step 1.** Estimating the equation number (2) with a probit equation

- Estimate the inverse mill's ratio

$$\lambda_{it} = \frac{\phi(z_{it} \gamma_i)}{\Phi(z_{it} \gamma_i)}$$

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- ▶ **Step 2.** Add the IMR to the equation number (1) and estimate the coefficient by OLS

5. Results and Discussion

4.1. *Relationship between market concentration and R&D intensity*

| | | HHI | |
|-----|------|--|---|
| | | Low | High |
| RDI | High | Pharmaceuticals | Radio, T.V and communication equipment(RTC); Motor vehicles, trailers and semi-trailers(MOTOR) |
| | Low | Rail road equipment and transport equipment (RTE) ; Machinery and equipment (ME) | Office, accounting and computing machinery (OAC); Medical precision and optical instruments (MPO); Electrical (ELE) |

5.1. Empirical results on R&D activity

- ▶ We have two part:
- ▶ The probit model that explains the probability of R&D decision and
- ▶ The OLS regression that explains the determinants of R&D investment.
- ▶ Introduce time and industry dummies
- ▶ As an alternative R&D stock as a dependent variable

- ▶ Negatively significant lambda value.

5.2 Probit estimation

Dependent variable : Dummy variable for R&D expenditure

Positively Significant

**AGE,
FOS,
GID ,
PATPOL**

Negatively significant

5.3. OLS estimation

Result with R&D intensity

| Positively significant | Negatively significant |
|------------------------|------------------------|
| CI ADVI | HHI SIZE |

6. Findings and conclusion

- ▶ Improvement in appropriability condition enhances firms decision to invest in R&D expenditure.
- ▶ Government should continue its policy towards the innovativeness of the firms
- ▶ In a concentrated market firms investment is low
- ▶ Product differentiation is an influential factor in R&D

Thank you


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> Heckman selection model -- two-step estimates      Number of obs   =      8310
> (regression model with sample selection)          Censored obs    =      4094
>           Uncensored obs   =      4216

>           Wald chi2(2)    =      1.17
>           Prob > chi2     =      0.5571

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>
> Coef.  Std. Err.   z     P>z   [95% Conf.      Interval]
>
> dlrdi
> lgage  .4372694  .4045212   1.08   0.280  -.3555777      1.230116
> ford   .1184523  .1148752   1.03   0.302  -.1066991      .3436036
> _cons  -1.267669  1.102926  -1.15   0.250  -3.429364      .8940262
>
> dtinv
> lgage  .9381254  .0444927  21.08   0.000  .8509213      1.025329
> ford   .2918569  .0368944   7.91   0.000  .2195452      .3641685
> dlpbti -.0045727  .015424   -0.30   0.767  -.0348032      .0256577
> _cons  -1.327991  .0625262 -21.24   0.000  -1.450541     -1.205442
>
> mills
> lambda .6335266  .6584919   0.96  0.336  -.6570939      1.924147
>
> rho  0.64284
> sigma .98551798
> lambda .63352659 .6584919

```